

MINUTES OF MEETING OF WAREHAM FINANCE COMMITTEE

Date of Meeting: September 16, 2015

NOTE: Due to a lack of a quorum, presentations were made for informational purposes only.

Members Present: David Heard, Chairman
Stuart Novick
Tom Worthen
Pat Rumney

A presentation was made re: Community Preservation Committee articles for the 2015 Fall Town Meeting Warrant.

Present before the FinCom: Sandy Slavin, Co-Chair of the CPC
Brian Litchfield, Co-Chair of the CPC

Ms. Slavin distributed documentation re: funding sources for CP articles. (Attached as reference). She noted there is funding for all the CP articles proposed. She explained that the CPC had submitted seven articles, but the BOS chose not to place two of those articles on the Warrant.

Article 19 – CPC – Return Unused Funds From Completed Projects

Ms. Slavin explained that all the projects listed under this article have been completed & closed. Unexpended funds need to be returned to the CP Unallocated Fund Account. She noted this is a housekeeping article.

Article 20 – CPC – Wareham Historical Society Old District School #6

Ms. Slavin explained at the Fall 2009 Town meeting, a CP grant was awarded to the Wareham Historical Society to fund a Preservation Plan for its five buildings. The restoration of the Old District School #6 was part of that plan. The building was built in 1825 & in 1912 moved to the intersection of Great Neck & Crooked River Roads & moved again to its current location in the 1970's. The grant is for \$34,200.00. The request also includes a Preservation Restriction.

Article 21 – CPC – Bryant Farm Walking Trail

Mr. Litchfield explained that Bryant Farm was purchased w/ CP Funds in 2005. The 2014 Playground & Open Space Assessment & Recreation Plan recommended the development of a parking lot & multi-use trail on this underutilized Town-owned property. The project will also include signage & benches along the trail. The trail will be ADA compliant & a portion of the parking lot will be built according to ADA specifications. The grant is for \$67,000.00. He noted that the parking lot will hold six cars & the trail will be a half mile long.

Article 23 – Swifts Beach Engineering Plan

Mr. Litchfield explained that the 2014 Playground & Open Space Assessment & Recreation Plan recommended a redesign of this playground to improve the use of this space. He stated the Open Space Committee will work w/ the Swifts Beach Improvement Association to provide input to the redesign of the Joseph W. Conway, Sr. playground. The area needs to be updated to better use the space & provide recreation opportunities to resident of the Town. The 2010-2017 Town of Wareham Open Space & Recreation Plan documents the Town's goal to improve recreational facilities & access to water resources. The result will be an engineering plan that will be used to build an updated recreation area, prevent unauthorized motorized vehicle traffic on the beaches & allow easy pedestrian access to all public beaches in Swifts Beach.

Ms. Slavin stated the plan will include ways to improve access to Town-owned land.

Mr. Litchfield stated that the CPC held an on-site meeting w/ residents in the Swifts Beach area & it seems that most of the residents are on-board with this proposal now. He noted the grant is for \$11,000.00. Ms. Slavin stated all involved need discussion & education as to what the intent of this article is.

I. CALL MEETING TO ORDER

The meeting was called to order at 6:51 P.M.

II. ROLL CALL

Members Present: David Heard, Chairman
 Ellis Bailey, Clerk (Arrived at 6:51 P.M.)
 Stuart Novick
 Tom Worthen
 Pat Rumney

Members Absent: Bernard Pigeon
 Joan Fontes

NOTE: The meeting proceeded w/ item V. Finance Committee Matters – A. Review 2015 Fall Town Meeting Warrant – 1. Article presentation – Community Preservation Committee – Sandy Slavin.

Article 22 – CP – Onset Bay Project – Wickets Island Purchase

Ms. Slavin explained the Buzzards Bay Coalition (BBC), a 501c(3) non-profit, is working on a project to acquire over 25 acres of land on the waterfront on Onset Bay for conservation & public access for outdoor discovery, education & recreation. This project includes the 4.6 acre Wickets Island in the center of Onset Bay & 21 acres of land along the shoreline just to the southwest on Burgess Point. BBC is seeking CP funds to help pay for the acquisition of Wickets Island for the purpose of natural resource conservation, preservation of the unique views of and

the experience of Onset Bay & to open access to the island for the community to enjoy. The grant is for \$400,000.00. She explained other additional funding would come from the BBC for the purchase of the Burgess Point land & Wickets Island.

Brief discussion ensued re: the unallocated funds & available funds.

MOTION: Ms. Rumney moved to approve Articles 20-23 of the 2015 Fall Town Meeting Warrant. Mr. Novick seconded.

VOTE: Unanimous (5-0-0)

III. CITIZENS PARTICIPATION

No-one came forward for Citizens Participation.

IV. TOWN ADMINISTRATOR'S REPORT

There was no Town Administrator's Report.

V. FINANCE COMMITTEE MATTERS

A. Review 2015 Fall Town Meeting Warrant

- 1. Article presentation – Community Preservation Committee – Sandy Slavin –
DONE**
- 2. Article presentation – Electric Aggregation – John O'Rourke**

Article 6 – Electric Aggregation

Present before the FinCom: Ross Perry, SRPEDD
John O'Rourke, GoodEnergy

Mr. Perry & Mr. O'Rourke distributed documentation re: electric aggregation & proceeded to give a short presentation on the topic. (Attached as reference).

Mr. Ross stated that a Town Meeting vote is needed to move forward. He discussed the process from there. He stated a Town Meeting vote would allow the BOS to go out & negotiate power for the Town.

A question & answer session ensued.

Mr. Heard clarified the intent of the article.

MOTION: Mr. Bailey moved to approve Article 6 of the 2015 Fall Town Meeting Warrant. Ms. Rumney seconded.

VOTE: Unanimous (5-0-0)

B. Vote & sign invoice from Association of Town Finance Committees in the amount of \$273.00 re: 2016 dues.

MOTION: Mr. Bailey moved to approve & sign invoice from the Association of Town Finance Committees in the amount of \$273.00 re: 2016 dues. Mr. Novick seconded.

VOTE: Unanimous (5-0-0)

VI. APPROVAL OF MEETING MINUTES: AUGUST 19, 2015

MOTION: Mr. Bailey moved to approve the meeting minutes of August 19, 2015. Ms. Rumney seconded.

VOTE: Unanimous (5-0-0)

VII. ANY OTHER BUSINESS

Mr. Heard suggested the FinCom members review the Town Meeting articles.

VIII. NEXT MEETING DATE & TIME

The next FinCom meeting will be held on September 23, 2015 at 6:30 P.M. Brief discussion ensued re: the meeting scheduled for September 30, 2015. Ms. Fontes, Mr. Worthen, & Ms. Rumney will not be in attendance, thus there will not be a quorum. The FinCom concurred to cancel the meeting of September 30, 2015.

Mr. Heard noted the need for two more FinCom members. He stated anyone interested should fill out an application.

Mr. Worthen stated he contacted the Association of Town Finance Committee's, but not receive any information from them per the FinCom's questions. He recommended FinCom members attend the Association of Finance Committee's meeting on October 17, 2015.

IX. ADJOURNMENT

MOTION: Mr. Novick moved to adjourn the meeting at 7:55 P.M. Ms. Rumney seconded.

VOTE: Unanimous (5-0-0)

Respectfully submitted,

Kelly Barrasso
Kelly Barrasso, Transcriptionist

Date signed: 9/23/15

Attest: Ellis Bailey (KB)
Ellis Bailey, Clerk
WAREHAM FINANCE COMMITTEE

Date copy sent to Town Clerk: 9/24/15

2025 9/23

FALL 2015 TOWN MEETING - FUND SOURCES

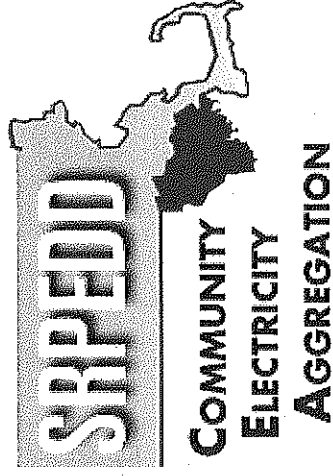
PROJECT	AMOUNT	SOURCE
68 HOUSING UNITS AT AGAWAM VILLAGE	504K	AFFORDABLE HOUSING RESERVES
✓ WHS SCHOOL HOUSE	34.2k	HISTORIC PRESESRVATION RESERVES
✓ BRYANT FARM WALKING PATH	67K	UNALLOCATED FUNDS
i ✓ MINOT DOG PARK	100K	UNALLOCATED FUNDS
SWIFT BEACH ENGINEERING	11K	UNALLOCATED FUNDS
ONSET BAY PROJECT	400K	UNALLOCATED FUNDS

AVAILABLE FUNDS

AH RESERVE - 509K

HP RESESRVE - 132K

UNALLOCATED - 1,270K



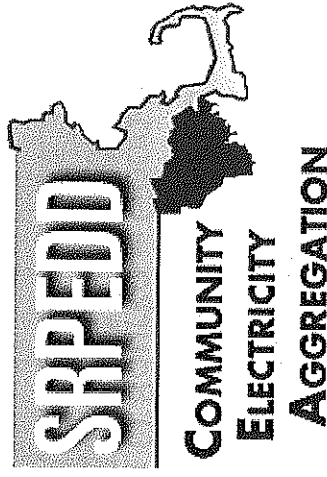
Wareham

Community Electricity Aggregation Program (CEA)

September 16, 2015

Ross Perry - SRPEDD

John O'Rourke – Good Energy

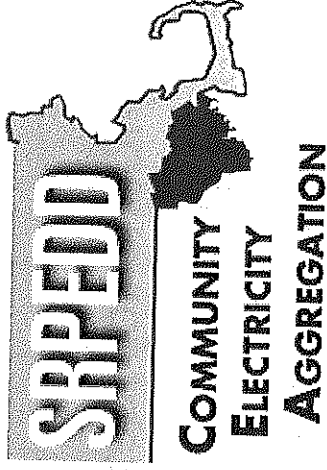


Selection of Good Energy for Municipal Aggregation

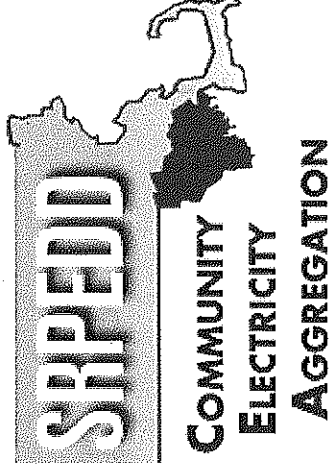
Researched leading Aggregators. Sent solicitation to 6 companies with detailed scope of services . Project committee interviewed 3 companies.

Unanimous decision to select Good Energy:

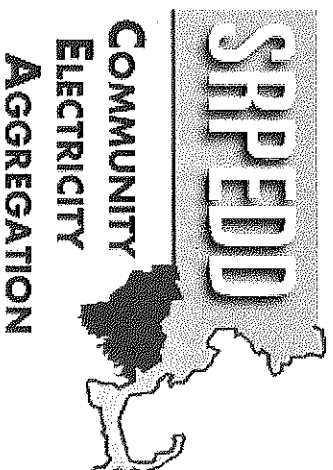
- Strong marketing and public outreach proposal.
- Experience and depth of personnel .
- Extensive history with Aggregations in other states.
- Drive Aggregation process.
- Power broker, bid management.
- Independent Aggregator and consultant.
- "Sit on our side of the table".
- Fees are the same as all other proposals.
- Ongoing electricity consultant.



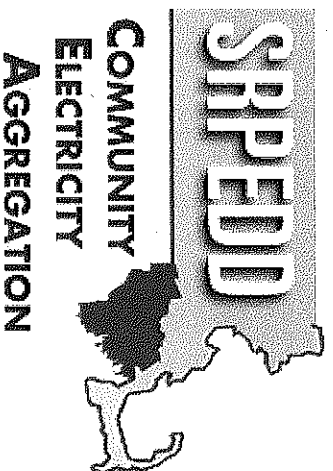
- **Negotiation Power**
 - Combine the 9071 households in your community to negotiate more favorable electric power contracts
 - SRPEDD is combining multiple communities to achieve maximum purchasing power.
 - Currently 24 communities have voted yes = 201,000 + households and over 1.5 Billion kWh annual usage
 - Expect favorable terms similar to the largest commercial customer



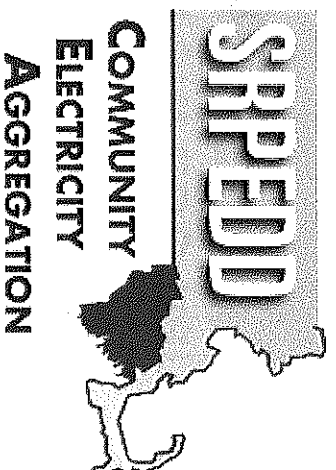
- Opportunity for residents and small business
 - Lower electricity supply rates
 - Stable monthly charges, long term budget certainty
 - Local control over contract terms and % of alternative energy sources
 - Single bill from Local Distribution Company (LDC) (N Star –EverSource,)
 - Continue to contact LDC for service
 - Opt Out provisions and NO terminative penalties
 - Shelter residents from dubious offers
 - Gain energy consultant for every household



- Process
 - Authorized by M.G.L. Chapter 164, Section 134
 - Town meeting / City Council vote
 - DOER review
 - DPU filing
 - Public Hearings
 - All rate classes continue
 - RFP for power, subject to community terms and acceptance
 - OPT-Out provisions

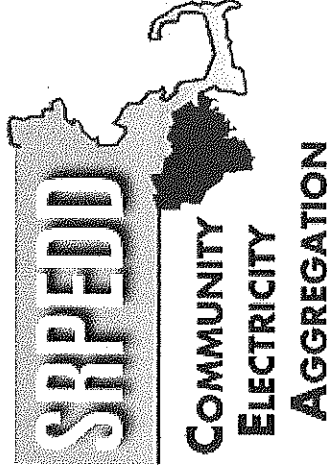


- Town Meeting
 - Authorizes Selectmen to participate and negotiate electric contracts for residents and small business
 - It provides an option
 - No requirement to change if terms aren't favorable
 - Rate payers still receive one bill from Eversource
 - Rate payers still contact Eversource for all service issues
 - Eversource isn't a supplier, only a distributor and treats all customers the same



Overview of the Timeline

- tbd Approve Motions and Articles.
- tbd Submit all plans to DOER/Approve plans at Council.
Submit plans to DPU.
- tbd Issue RFP to competitive suppliers.
- tbd Bid responses opened, winning supplier selected.
30 day opt-out period begins.
- tbd Opt-out period ends, accounts enrolled on meter read,
tbd Coincident with Eversource seasonal rate change.

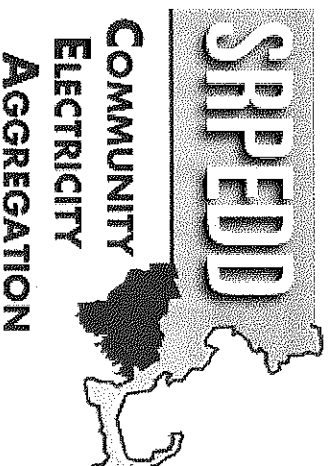


- Municipal Activities
 - Minimal
 - Post program link on Town web page
 - Review education and outreach material
 - Approve DPU filings
 - Review, reject, or accept power contract the day of the RFP due date
 - Refer questions to Good Energy
 - New web site: <http://srpedd-muniagg.com/>
 - Phone support 212-863-9885
 - Good Energy and SRPEDD handle most of the administrative work



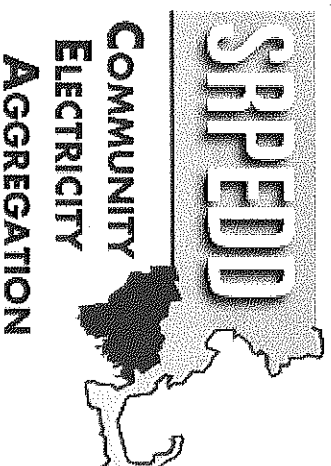
- Local Economic Stimulus
 - Estimated household savings
 - Eversource customers \$110/year
 - 9071+ households in Wareham
 - Estimated local savings ~\$825,000 per year
 - CEA expected to sign 2 or 3 year power contracts
 - This money will be spent locally

POWER TO THE PEOPLE

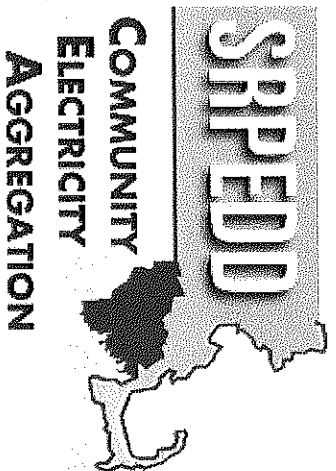


- Regional Economic Stimulus
 - Estimated household savings
 - Eversource customers \$110/year
 - 201,000+ households in program to date
 - Estimated Regional savings ~\$18.100,000 per year
 - CEA expected to sign 2 or 3 year power contracts
- This money will be spent locally

POWER TO THE PEOPLE



- **Why now?**
 - Coal and Nuclear power plants shutting down
 - Natural gas distribution problems
 - DPU requires LDC to bid at specific times
 - The CEA can bid strategically when the market is most favorable
 - Market is still rebounding from the impacts of the 'polar vortex' from previous winters

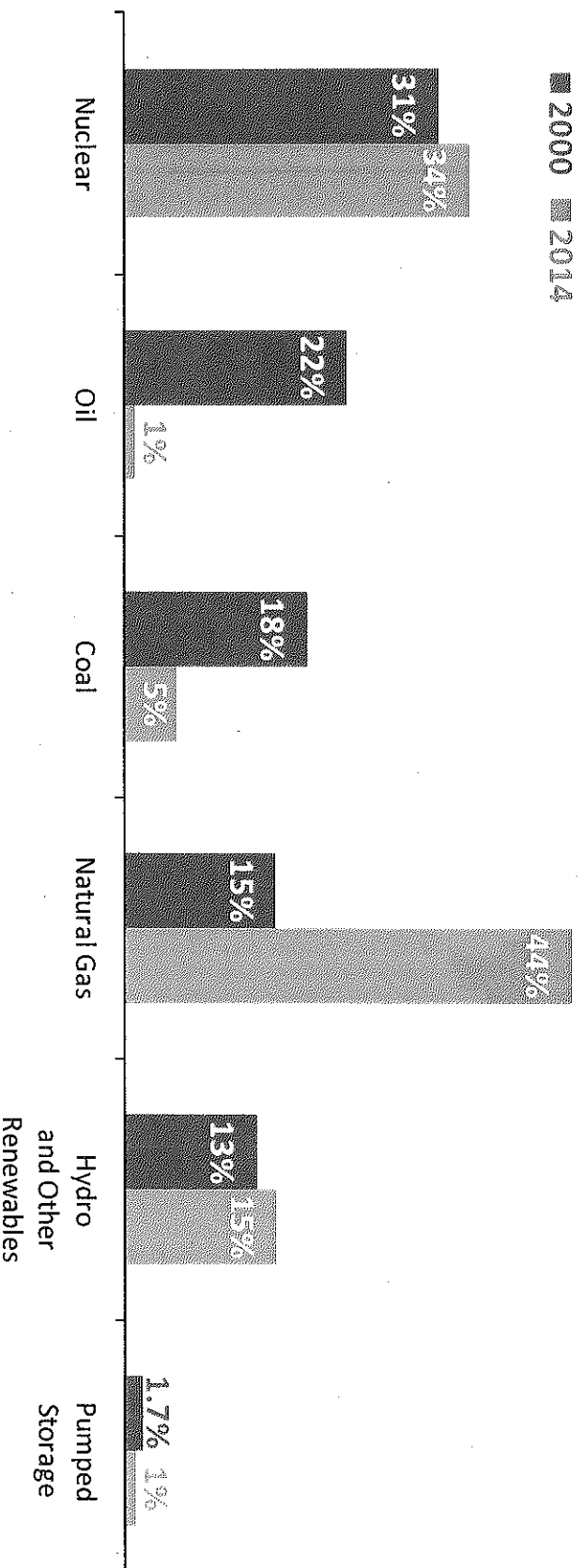


THE PROBLEM:

Highly volatile and rising electric costs caused by natural gas supply constraints and regulated utility purchasing.

New England has Seen Dramatic Changes in the Energy Mix from Oil and Coal to Natural Gas

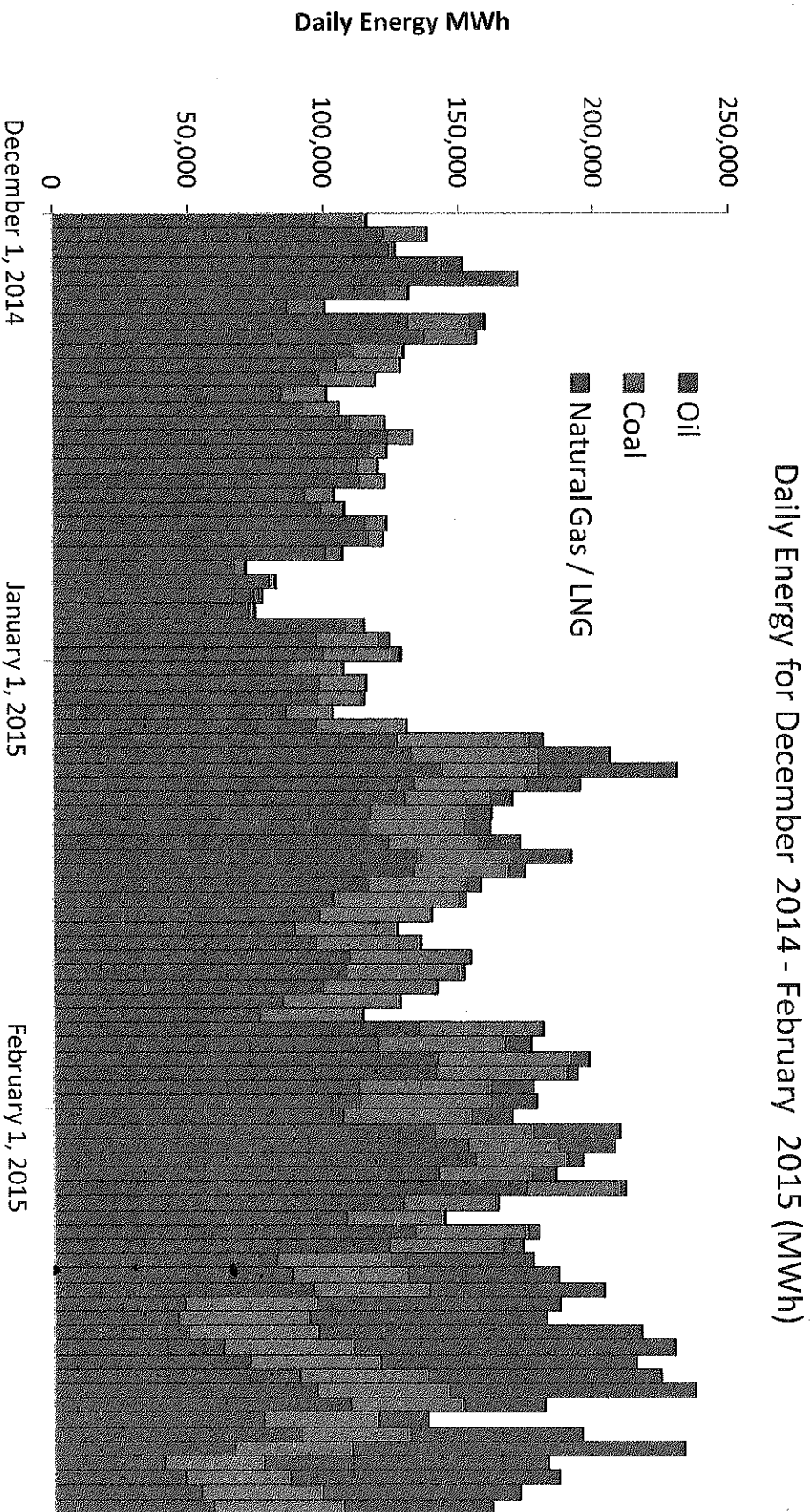
Percent of Total **Electric Energy** Production by Fuel Type
(2000 vs. 2014)



Source: ISO New England Net Energy and Peak Load by Source
Other renewables include landfill gas, biomass, other biomass gas, wind, solar, municipal solid waste, and miscellaneous fuels

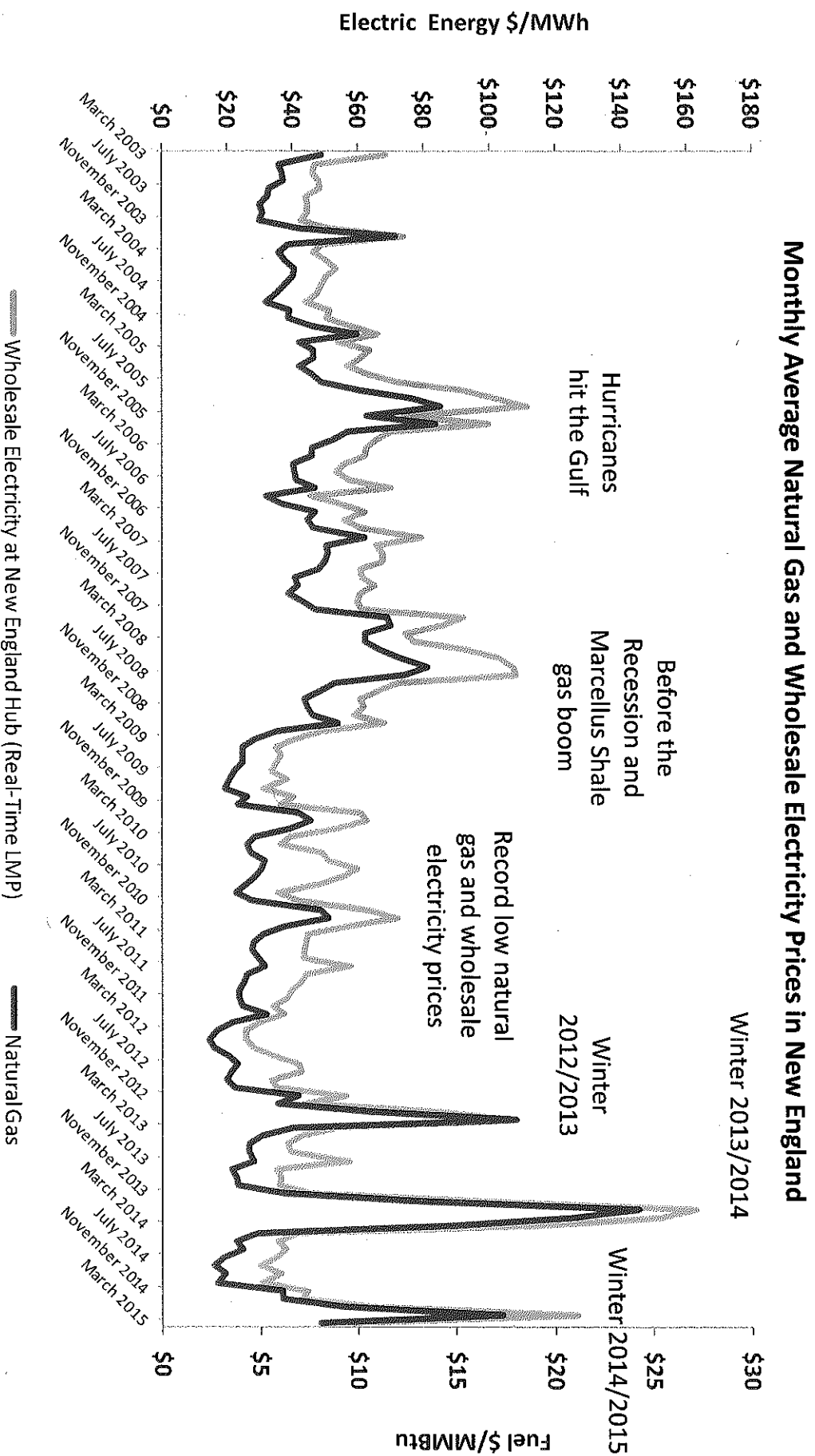
ISO New England, Robert Ethier, 5/13/15

Region has Shifted to Coal and Oil in the Winter

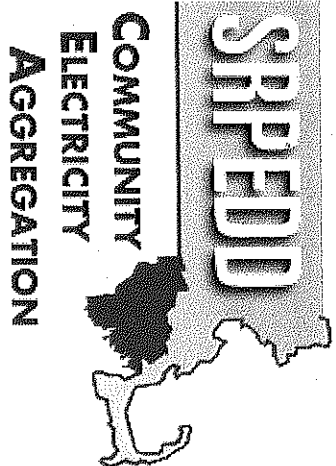


Source: ISO New England, Robert Ethier, 5/13/15

New England has Experienced Volatile Natural Gas and Wholesale Electricity Prices



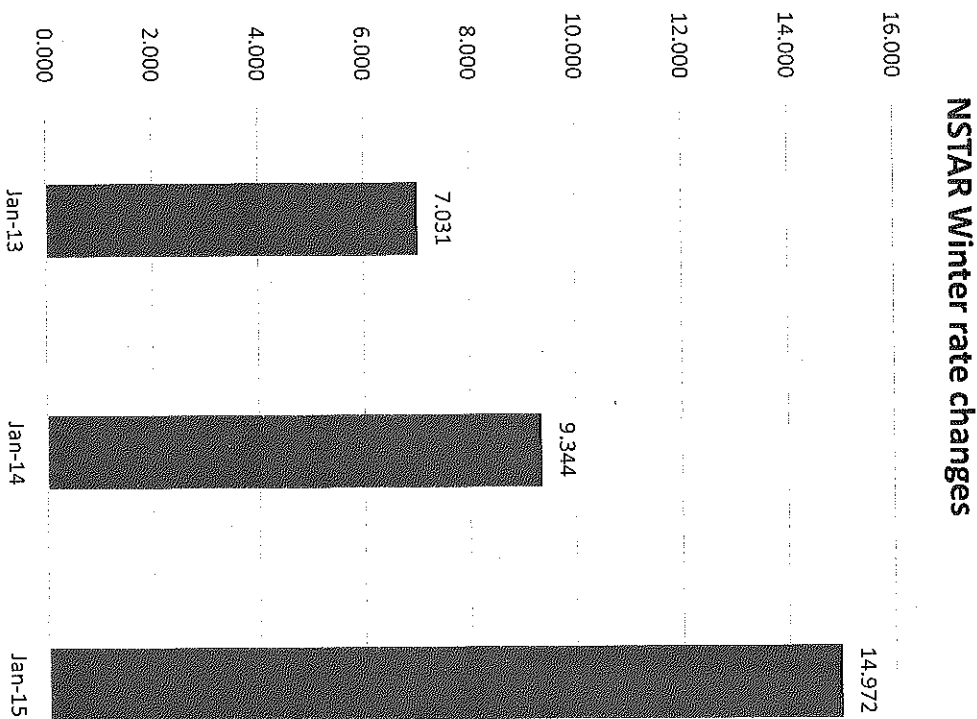
Source: ISO New England, Robert Ethier, 5/13/15

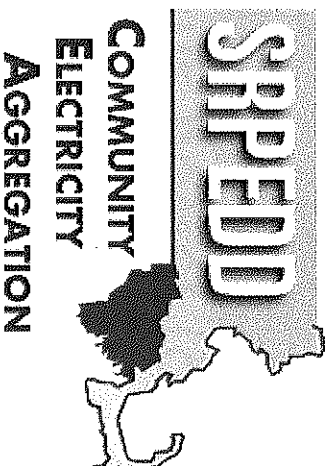


NSTAR Rates

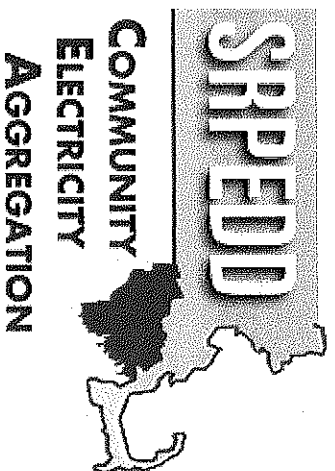
NSTAR supply rates for fixed rate Basic Service will increase to over \$0.14972 per kWh on January 1, 2015.

The chart shows NSTAR rates for the last two Winters and this coming Winter.

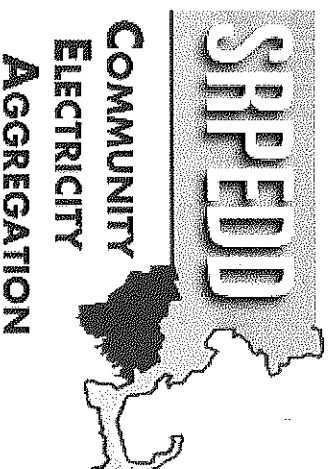




- Structure of the CEA bid
 - Good Energy will begin talking to suppliers immediately, with a focus on maximum competition for bid day.
 - Rigorous pre-qualification of competitive suppliers. *Good Energy has no “preferred supplier”, we sit on your side of the table*
 - Good Energy understands the most advantageous application of the Municipal Aggregation product; purchasing when the market is well-placed, for a longer term of 18-48 months.

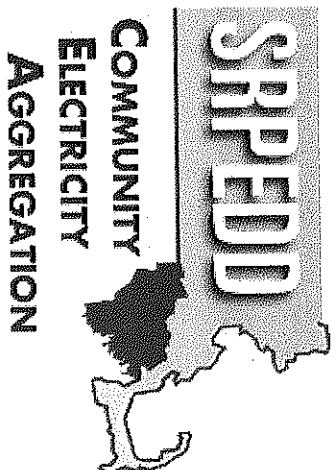


- Structure of the CEA bid
 - Including wide range of national and locally sourced renewable energy options.
 - Coordinating with and facilitating data transfer between LDC, municipalities and competitive suppliers.
 - Tailored approach to businesses.
 - Adding other municipalities to the SRPEDD group to increase buying power (optional).



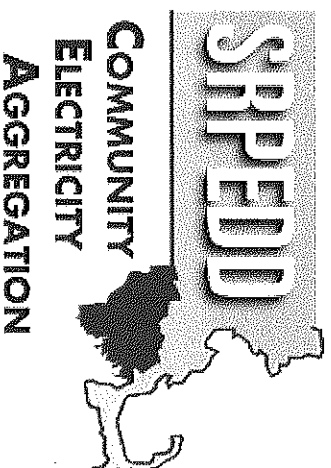
Education and Public Outreach

- Assistance at Town Meetings and Public Hearings.
- Development of public education plan *with municipal officials* to address the following:
 - Identification of all outreach needs, tailored to individual communities.
 - Public forums
 - Media outreach and planning, TV, radio and print, understanding local relationships.
 - Social media strategy, Facebook, Twitter.
 - Cable access, and other outlets for video created exclusively for SRPEDD group.
 - Website planning
 - FAQ Flyer distribution, palm cards.
 - Plan and book schedule of events for community groups.
 - Meetings with chambers of commerce, business and service organizations.
- Launch of public outreach and education campaign 6 weeks before opt-out period.
- Good Energy will always use local resources for public outreach wherever possible.



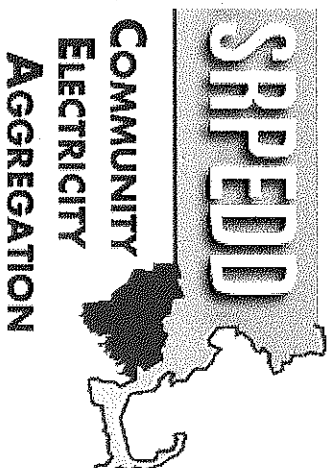
Bid Day

- Municipalities approve pre-authorization to sign prior to bid-day.
- Contracts from all bidding suppliers will be circulated to municipalities at least five business days before bid day. No termination fees. Budget billing.
- Good Energy will produce a pricing matrix with a variety of term lengths, energy mix products, from all suppliers .
- Individual communities can choose energy mix from winning supplier. Term length must be the same.
- Community fee language flexibility built into aggregation plan.
- All communities must sign on same day to mitigate market volatility premiums from winning suppliers.

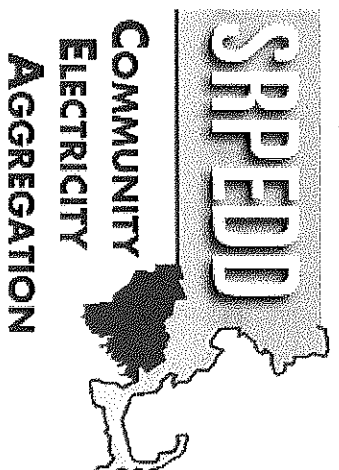


Opt-Out Period

- Opt-out letters tailored to individual communities and sent out by winning supplier after bid day.
- Work with municipalities to prepare a press release.
- Handle customer inquiries with our hotline number during initial opt-out period and beyond.
- Ensure smooth transition of accounts from utility to winning supplier.



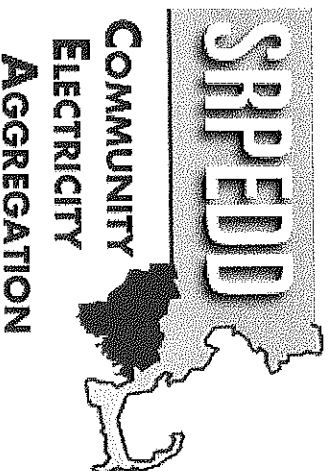
SUPPORTING SLIDES



Bid Day Results

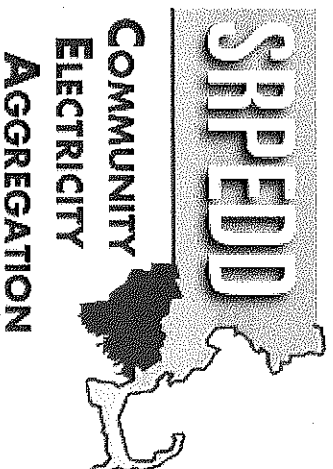
Harness the size of the group but tailor options to your community needs.

Term / Renewable	24	30	36	48
11%				
25%				
50%				
75%				
100%				



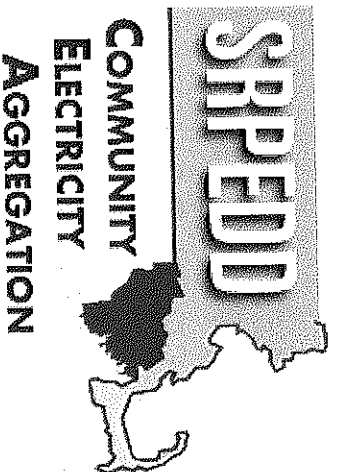
Why Good Energy

- Unanimously selected by the SRPEDD Municipal Aggregation Selection Committee.
- National Leader in Municipal Energy Aggregation: Over 150 cities and 550,000 households. \$100 million saved. No community has left one of our aggregations.
- Completed largest ever renewable energy purchase for residents by a consultant, 200,000 households
- A National Company: Operating in all deregulated markets, we import best practices and ideas.



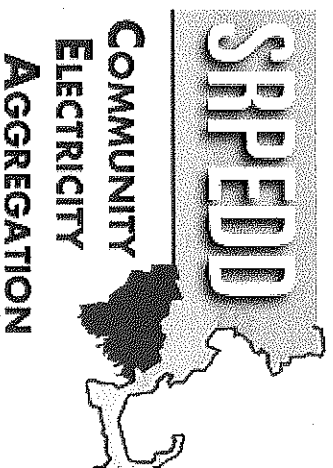
- **Why Good Energy**

- Knowledge of the Markets: we handle billions of dollars in energy spend for our clients.
- In-Depth Knowledge of over 40 Suppliers: We know their capabilities and understand that operational excellence is as important as price.
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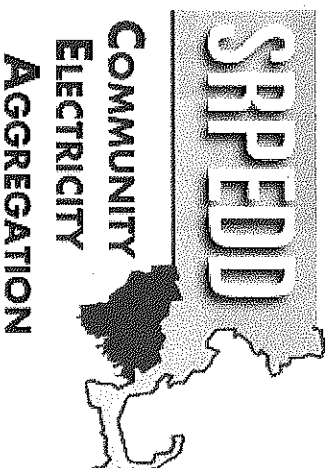
- **Why Good Energy**

- Best Contract Terms and Conditions: we know what to ask for and how to secure them.
- Educating your Residents: Communication is key and we have by far the most comprehensive program.
- Press and Media experience: we know how to work with local media to assist with education.
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- **Why Good Energy**

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Ongoing Services

- Monitoring
 - Savings over term length, including N Star rate resets
 - Changes in laws and regulations at all government levels
 - Electricity markets, especially renewal opportunities
- Reporting
 - As required by DOER and DPU
 - To SRPEDD communities with enrollment and savings
- Managing
 - Ongoing enrollments
 - Media channels to keep the public informed
 - Relationships with suppliers
 - Exploring new energy efficient products and services



PO Box 660369, Dallas, TX 75266-0369

二

Sept 18, 2003
\$256.02

Amount Enclosed

any other major, but is not a major, you may be responsible for the cost of the course (the amount you would have paid for the course if you had not received the scholarship).

Electric Bill Summary

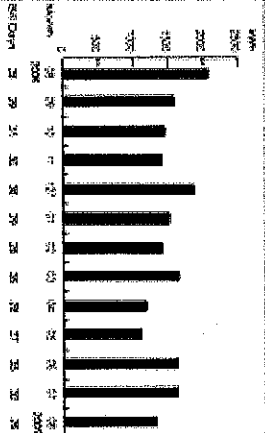
September 13, 2005 \$256.02

Current Issues: The 2000s, Last Year

	Current Month	Last Month	Last Year
Electric Charges	\$298.02	\$364.13	\$299.35
Total Electricity Used (kWh)	7392	16822	20155
Delivery Charges (per kWh)	7.9¢	7.9¢	8.7¢
Cost to deliver electricity to your house			
Delivery Charges Total	\$164.18	\$1328.81	\$1762.70
Conservation Charges (per kWh) 11.4¢		11.0¢	7.7¢
Cost to purchase electricity on your house			
Conservation Total	\$151.84	\$1188.22	\$1549.65

55 Analysis			
Boat Days	26	30	28
Avg. Daily Electricity Use (kWh)	54.0	54.1	74.1
Avg. Daily Temp	74°	75°	75°

Your Electricity Use By Month At A Glance



members to NGS&B.

At NGS&B, we're proud of you as a 500-year tradition of providing safe and reliable service, and our service to you is our highest commitment, and we're proud to now serve your energy needs.

Before using our telephone number, 1-800-955-5555, Anytime you need to contact NGS&B, first give phone number 800-955-5555.

Or you can write to our customers with us online, you can visit www.ngsb.com.

www.nstat.com
800-592-2000

JANE SMITH
26 ADDRESS STREET
YOUR TOWN MA 02215-1617

INSTAFR Efective

MOVING? DID YOU KNOW YOU CAN START OR STOP YOUR ASTAR SERVICE ONLINE? JUST VISIT WWW.NSTARONLINE.COM AND LOOK FOR "START & STOP SERVICE" ON THE FRONT PAGE OF THE SITE.

LOOKING TO BALANCE YOUR MONTHLY BILL? VISIT WWW.NSTADONLINE.COM TO LEARN MORE ABOUT NSTAR'S BUDGET BILLING. VIEW THE CALCULATED BUDGET BILLING AMOUNT FOR YOUR ACCOUNT AND ENROLL IN THE PROGRAM.

ACCOUNT: 9410001
2005 536 09001

Aug 23, 2006

Next Read Date
Sep 21, 2016

SYSTEM PROVIDER'S

JANE SMITH
26 ADDRESS STREET
YOUR TOWN MA 02215-1617

SECRET

Account Summary	
Previous Bill	510.15
Payment - Thank You	-314.13
Total Cost Electricity	250.02
Amount Due	4251.02

Effectiveness Under

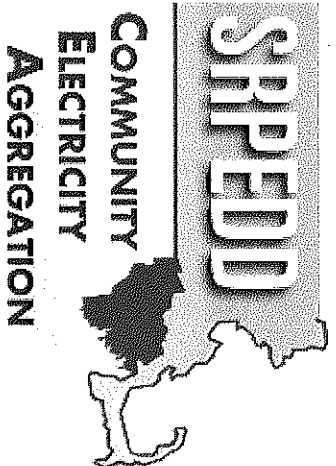
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Code of Rectitude

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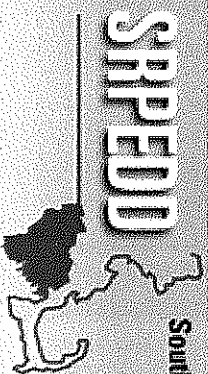
PART OF ANNUAL COLLECTION IN THE TRANSITION CHANGED TO CREDIT AT EACH OF THE FUNDING LLC AND REE FUNDING II LLC





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Southeastern Regional Planning and Economic Development District

Electric Power Aggregation Purchases

COMPREHENSIVE PLANNING & HOUSING ECONOMIC DEVELOPMENT ENVIRONMENT GAMING HOMELAND SECURITY MUNICIPAL PARTNERSHIPS
SOUTH COAST RAIL TECHNICAL ASSISTANCE TRANSPORTATION

CURRENT WORK

Active RFPs

E-Government

Electric Power Aggregation
Purchases

PROGRAMS

DLTA

DLTA Archive

PLANS & PROJECTS

Regional 911 Dispatch
Feasibility Study

RESOURCES

PARTNERSHIPS & RELATED LINKS

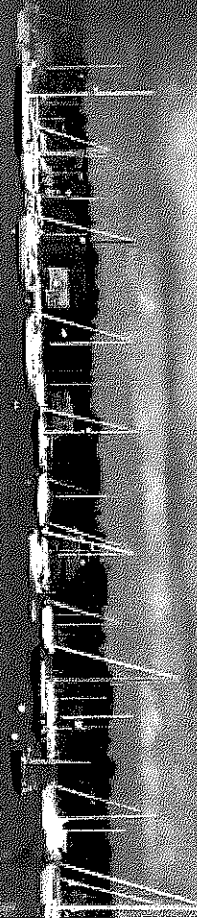
Electric Power Aggregation Purchases Information

(Please click on the links below to learn more about Electronic Power Aggregation.)

- Electricity Prices
- What is Aggregation, implementation steps?
- Municipal Aggregation Guide
- DPU presentation on Aggregation
- SRPEDD Community Energy Aggregation Program Information



<http://www.srpedd.org/energy-aggregation>



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SRPEDD Community
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Program Forum and
Additional Information
Posted 2/2/15

Curbside Collection of Solid
Waste and Recycling will
be delayed by one day
Posted 2/2/15

Public Notice - Parking Ban
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PARKING BAN - JANUARY
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Participating
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- Acushnet

- Dartmouth-Pending
March 2nd vote

- Dighton

- Fall River

- Fairhaven

- Freetown

- Northbridge

- Norton

- Plainville

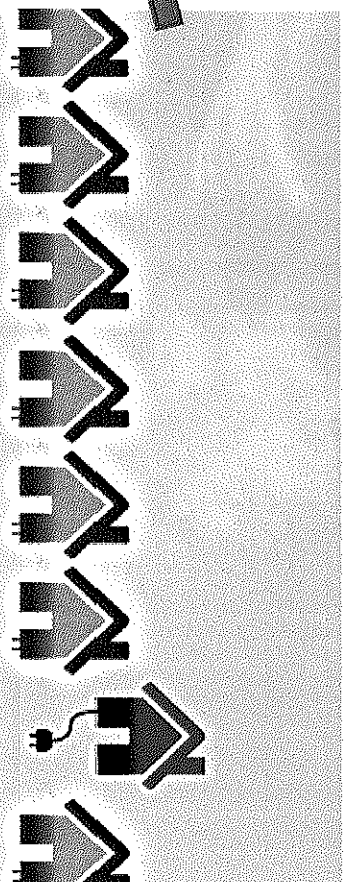
- Rehoboth

- Seekonk

- Somerset

- Swansea

Welcome to the SRPEDD Community Electricity Aggregation Website



The Cities and Towns listed here have approved at Town Meeting or City Council to participate in the Southeast Regional Planning and Economic Development District (SRPEDD) Community Electricity Aggregation Program. Any household or business electricity accounts that are on the default electricity supply service from either NStar or National Grid are automatically eligible for participation in the program. Feel free to click on your City or Town listed on the left for additional information.

This program will NOT take effect until Summer 2015. Regular updates will be posted here and via email to those choosing to enter their email address below.

[http://srpedd-
muniagg.com/](http://srpedd-muniagg.com/)